The Tribunes Page of Business News

TELEPHONES. Beekman 8243 Beekman 3000

Lion's Share of **Prosperity Going**

Reports by geographical districts to the National Association of Manufacturers indicate that business activity fars, such as seals, Russian sables, silver fox, etc., will be offered. As unusual quantity of the so-called luxury furs, such as seals, Russian sables, silver fox, etc., will be offered. As mong the offerings of interest are 500 dressed, dyed and machined seal-stines which the association has just completed among 4,400 manufacturing estates, ship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two principal groups of industries. Jewship, falls to five of the twenty-two ship, falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the twenty-two principal groups of industries. Jewship falls to five of the fall that because of labor troubles it that because of labor troubles it that tretailers have been buying faced in American mills. Large quantities which before the weeks, but it was duced in American mills. Large quantities which before the weeks, but it was necessary that further early pur

groups shown in the classification re-ported business below 50 per cent of normal, some of them as low as 25 per cent of normal, and the reports from the leather and leather goods in-

the general order of importance following factors are stated to be chief obstacles now prevailing to ent general business activity: (1) Delay in signing the treaty of

General high costs of labor and (3) Sudden cessation of war-buying operations by the United States and foreign governments.
(4) Hand-to-mouth buying by job-

bers, retailers and consumers awaiting expected price reductions.
(5) Continued government control, management and operation of rail-

(3) Continued government control, management and operation of railroads, etc.
(6) Sudden imposition of heavy war revenue tax burdens on industry.
(7) Labor unrest, agitation and industrial strife.
(8) High prices of wheat due to government guarantee.
(9) Unemployment and poor distribution of labor forces released from military or naval service.
(19) Delay in settlement by Federal government of claims for payment under informal war contracts.
(11) Partial shutting off of important European markets due to import trade embargoes by Great Britain, France and Italy.

Replies received to a question concerning the relative importance of the foreign and domestic trade reveal a preponderance of the latter are far more attractive for the immediate future than any which might arise from the reconstruction needs of Europe. Opposition to any form of government ownership of railroads or other public utilities was also overwhelming.

In most every group of industries it

ries already mentions, reports that buying by retailers (or job.) has been mostly on a hand-to th basis ever since the signing of

Leather

Packers Loading Hides at Buenos Ayres; Sheepskins Scarce

mporters do not expect any de e ded or early improvement in the heepskin and goatskin situation. The hortage of these skins became acute nu some weeks ago, and although several large shipments have been received ? here from India recently they made no appreciable change in the situation. It was said yesterday that goatskins that were ordered in India back in June, 1917, did not reach the United States until last month, and that practically every shipment aftoat at present was sold some time ago. One importer said that before the war Russia supplied large quantities of goatskins to the United States tannerie, but that for the last four years or more nothing has been received from that country.

**The Senate Lunch Co., Inc., \$7,500
The Senate Lunch Co., Inc., \$7,500
The Senate Lunch Co., Inc., \$17,500
The Senate Lunch C

The shortage is just as serious in Particles.

The shortage is just as serious in Particles as it is here. According to it a cablegram received yesterday, London dealers are quoting prices three times as high as those of 1914 for reprime goatskins, while middle class skins are selling for double the prewar price. Madras sheepskins are selling in London for triple pre-war brices.

selling in London for triple pre-war prices.

Several big American packers have succeeded in getting shipments of dry hides affont at Buenos Ayres, by the employment of their own labor to load ships, it is said. It is expected that these shipments will help to alleviate the hide situation here, which is said to be becoming serious. More than 50 per cent of the product of American tanneries is made from imported hides and skins. Therefore it is important that arrivals from South America and other points be received regularly if the tanners are to continue normal production schedules. During the last few weeks the price of dry hides has advanced about four cents a pound.

Spring Shoe Business Hard Hit by Strikes

Business News Bureau Special Correspondence CHICAGO, April 14.—Labor troubles which are now affecting factories throughout the country, combined with Je a shortage of raw material, are giving shoe manufacturers sause for worry, and, incidentally, presaging higher Midd Myrices for shoes. Fifty-two per cent of the hides and skins used in making leather in this country is imported, and, with our imports of these commodities reduced by 50 per cent, tankers are hard pressed for material.

Shoe manufacturers in this city, Brooklyn, N. Y., Brockton, Mass., and Newsrk, N. J., are contending with strikes among their workers, while labor unrest is evident in Milwaukee, Portsmouth, Ohio, Cincinnati, St. In Louis and other shoe manufacturing centres. The workers are demanding a forty-four-hour week instead of a fifty-hour week, which means a 12½ per cent increase of wages and an additional cost of from 10 to 15 cents in the production of a pair of shoes. shoe manufacturers cause for worry,

Skins Valued at \$10,-To Five Industries 000,000 To Be Offered Members of National Drygoods' at St. Louis Auction

Jewelry and Auto Manufact- \$10,000,000 or more will be offered for ures Are Most Favored sale in the annual spring auction con-Now, Nation-Wide Survey of Conditions Shows

Vey of Conditions Shows

Reports by geographical districts to a National Association of Manufacturers indicate that business activity

An unusual ounnitity of the so-called that retailers have been buying freely

Incorporations

& K. Auto Service Co., Inc., \$5,000, klyn, deal in auto supplies and across P. A. Kunzinger, Arthur M. Carl Pfluger, 1222 Avenue C.

n.
Hall Realty Corporation;
Richmond County; realty, Rus-Ledine, William Hoyd, William X Lengan Hills, Richmond County,

Must Buy Goods for Fall Delivery Quickly

Association Are So Advised at Chicago

CHICAGO, April 14 .- Seventy-five

on Australian opossum, 120,000 civet cats, 900,900 moles and half a million pounds of Australian rabbit skins.

About sixty-five varieties of fur are represented in the sale, including skins from every continent in the world. The sealskins will be ready for the inspection of buyers on April 21 and the other furs on April 23.

a general effort will be made to maintain the market at its present range. Production was reported materially reduced throughout the country. Delegates were present at the meeting to day from Boston, Philadelphia, Pitts burgh, Cincinnati, Indianapolis, Description of buyers on April 21 and the other furs on April 23.

manufacturers yesterday from \$1.25 to filed with the Secretary England and Italy and further large

overshadowing all other topics in the commercial paper market was the commerciant to commercial paper market was the commercia

pounds. England is a strong competitor in the Spanish market and in many cases is said to be underquoting American dealers. English exporters have the advantage of a much lower freight rate.

Increases Sulphur Output

Buying of Crude Rubber Better, but Market Is Not Active

Slightly improved conditions pre-vailed in the crude rubber market yes-metal work and metal goods, S. and Estay, G. Howard Estay, Ed. Trainor, 270 Union Avenue, Brook-Slightly improved conditions pre-Tomple Motora Corporation, orders. One importer described the Temple Motors Corporation, only of the Motors Corporation, only of the Motors Corporation, situation by saying that "we actually accessories: Milton Hertz, accessories: Motors Corporation, in the Motors Corporation, accessories: Motors Corporation, in manufacturing toys, accessories: Motors Corporation, in the Motors Corporation, accessories: Milton Hertz, accessories: Pig iron, Fdy No. 2 x, per ton (Pittsb'rgh) \$28.15 \$28.15

Wants More Art Woven Novelties Lead in Into American Upholstery Larger Buying Expected to Re-

More Trained Designers Needed to Make Big Buyers of woollen goods for fall in Trade Built Up During War Permanent, Says Head of Association Representing Industry

OST of the upholstery being used in furnishing and decorating American hames is pre-

Sixteen of the remaining seventeen courses and half a million pounds of Australian rabbit skins.

About sixty-five varieties of fur agreemented in the sale, including skins for every continent in the world. The sealskins will be ready for the inspection of buyers on April 23 and the refuse of the remaining seventeen to formal, and the reports with leather and leather goods inspection of buyers on April 23 and the following of the seals in content of the seals in the leather and leather good inspection of buyers on April 23 and the following of the seals will be ready for the inspection of buyers on April 23 and the strong of the seals in the seals of the seals in the hands of refers the following of the seals o

Business Money

Meetings and Conventions

BAY CITY, Tex., April 14.—The Texas of Sulf Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capital stock from Slado on the Sulphur Company, which recently increased its capita

Trade Notes

Business News Bureau Special Correspondence BAY CITY, Tex., April 14.—The Texas Guif Sulphur Company, which recent-

Basic Commodities

April 14, 1919

(Note.-In those cases where no transactions were reported the "bid" METALS

Monday, Saturday,

| Pairmine Company, Inc., \$500,000; Man- | | Lead, per lb | .05 | .05 | .051/4 | .07 |
|---|---|---|----------|-----------------|------------|------------------|
| hattan, manufactucing, deal in, rine, etc., products of earth, sea, air, Otto De Woiff, | | | .151/2 | .151/2 | .151/2 | |
| 1 Albilitis Mortimer Greene 316 Van | Street Kind Links Schus Dricha | Spelter, per lb | .06.50 | .06.60 | .06.60 | |
| Buten Street, Brooklyn. American Toy Specialties Corporation. | MIN. | | -0634 | .063.1 | .0634 | (10) Policy (10) |
| danimitan manufacturing toors | It was explained that several of the | | .721/2 | 1 100000 | .721/2 | |
| Lett. J. J. Hultete 202 Wooster Street | larger tire manufacturing companies are refraining from buying crude at | PRECIOUS | | 5 (2915) (2915) | 20,700,004 | 19194 |
| Health Efficiency touttests to group | this time because orders for material | Platinum, per oz | \$100.00 | \$100.00 | \$100.00 | \$108.00 |
| | which were placed in the Far East be- fore the signing of the armistice have | | | | 1.011/2 | |
| erick C. Kielman, Harry J. Bullock, E. Reges Brown, Astoria, Long Island. | aircady reached this country or are | СПЕМІС | | | 1000000000 | |
| Inc. \$100,000; Manhattan Wheel Company, | on their way. Thus the present re- | Sulphuric acid, 20 deg. oleum, per ton | \$25.00 | \$25.00 | \$25.00 | \$25.00 |
| M. Lawrences, dynamos, etc.; Whi- | quirements of the manufacturers have been taken care of and they are not | Sulphuric acid, 66 deg., per ton | 16.50 | 16.50 | 16.50 | |
| | interested in the local market now. | Nitric acid, per lb | .08 | .08 | .08 | No market |
| Turpro Corporation, \$500; Manhattan; | Some dealers declare that while prices | Caustic soda, 76%, per 100 lbs | 2.75 | 2.75 | 2.75 | .063407 |
| | of crude may go below present levels | Soda ash, 58% light (bbls.), per 100 lbs. | 1.60 | 1.60 | 1.75 | 2.90 |
| Roswell C. Othernan, David W. Swath, Frank A. Brown, 71 Broadway, New York | a marked decline is out of the ones | Phenol, U. S. P., (carloads), per lb | .08 | 80. | .08 | .60 |
| | tion. Prices here are lower now than | Glycerine, dynamite, per lb | .14 | 151/2 .14- 1 | 5/2.14- 1 | 51/2 .51 |
| Seiler & Weiner, Inc.; \$26,000; Manhattan, deal in furniture and household goods. | at the primary markets. | Glycerine, crude, per lb | .091/2 | .091/2 | .091/2 | |
| | | Glycerine, c. p. (in drums) | .16 | .16 | .16 | .1614 |
| sion, Brookers, the trand Street Exten- | inclais | Alcohol (denat.), per gal | .45- | .48 .454 | 8 .45 | |
| S. Klieger, Inc., \$10,000 Machattan | | Alcohol (nonbev.), per gal | 4.90 | 4.90 | 4.90 | 4.95 |
| record recording to be a second | | | | | | |

Selfer & Weiner, Inc.; 120,000. Manhattan, tain, deal in furniture and household goods. Harry Lederkramer, Louis Selfer, and the primary markets.

Metals

Met

To File War Claims

To Manufacturers having Monthattan;

To File War Claims

To File War Claims

To File War Claims

To Manufacturers having war creived renewed requests from the State of New Jersey William Helder in February

The Manufacturers and Monthatan;

The Manufacturers and Monthatan;

To File War Claims

To File War

Buying of Japanese raw silk was active yesterday, and it was reported that Shinshin No. I. a standard grade, had advanced 5 cents a pound. Arrivals of the Japanese product, although quite large, are quickly taken up by American manufacturers, and it was declared that forthcoming receipts will be disposed of readily. Some importers blaned themselves for not having purchased in larger volume.

Easter Season Stimulates Demand for Religious Tokens in Jewelry

With the approach of Easter retailers various types of metal boxes to carry these articles now are selling freely, these articles now are selling freely, these articles now are selling freely, the demand mostly for the higher priced goods. Some of the rosary cases are incrusted with pearls and other stones and retail as high as \$75 or \$80. Cracifixes also are being bought in large numbers, with exceptional articles of this class selling at \$175 and \$200. Little medals in platinum mounted with rubles and diamonds and with onyx and diamonds are marketed at prices ranging up to \$250 each. Booksmarks for prayer books, made of silk ribbon with gold or silver decorations are among the other articles that are meeting a seasonable demand.

S. R. Rosenbaine, men's clothing, furnishing goods, latters then as goods, R. Curry boys columns as goods, R. Curry boys columns as mineral. SYRACUSE, N. Y. M. G. Punger Co. S. ST. LOUIS—W. Poik, men's wear, Pennsylvania, WAREFIELD. Mass.—People's Clothing Commodore.

ST. LOUIS—W. Poik, men's wear, Pennsylvania, WAREFIELD. Mass.—People's Clothing Commodore.

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ST. LOUIS—W. Penks, men's wear, Pennsylvania, WAREFIELD. Mass.—People's Clothing Commodore.

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ST. LOUIS—W. Penks, men's wear, Pennsylvania, WILLIAINGTON. N. C. Meler & O'Neil; Mr. Neier representative, Continental, WILLIAINGTON. N. C. Meler & O various types of metal boxes to carry "

Jewelers to Hear Report

Plans are being formulated for the Plans are being formulated for the Plans are being formulated for the 25 capsel of a general meeting of the jewelry trade to hear the report of S. W. Rosenthal, who is expected to return soon from a two-year stay in South America, where he investigated conditions in the jewelry and silverware trade. Mr. Rosenthal made his investigations for the Department of Foreign and Pomestic Commerce at 1341/2 the suggestion of the 31 capsel of Commerce is now preparation of Commerce is now preparation.

50 commerce is now preparation of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Commerce is now preparation. South America, where he investigations for the Department of Child, Balling Commerce at the suggestion of the Street Hostell Partment of Child, Balling Child, Carson, Pirite & Scott; T. A. Lamond, domestics; W. P. Carnes, Child Co.; L. Hoskins, R. L. Cannon, linens, 404 Pourth Advente.

CHILCAGO—Marshall Field Co.; L. Hoskins, R. L. Cannon, linens, 404 Pourth Advente.

CHILCAGO—Marshall Field Co.; L. Hoskins, Child, Carshall Results, R. L. Cannon, linens, 404 Pourth Advente.

CHILCAGO—Marshall Field Co.; L. Hoskins, R. L. Cannon, linens, 404 Pourth Advente.

CHILCAGO—Marshall Field Co.; L. Hoskins, R. L. Cannon, linens, 404 Pourth Ad

Buyers Arrived

Buyers are invited to register in this column by telephoning Beekman 8243 between 10 a. m. and 10 p. m

Women's Wear and Millinery

DETROIT S. Siberstein: Joseph Sibertein, indies and men's suits, boys' cloth Leather & Fancy Goods, Jewelry

Woollen Goods Trade

sult From Wearing of

Textiles

Buyers Now in Market for

Three Months' Supply

of Cotton Goods

fall season, and once a fall season, and once a

n and women, boys' clothing, Penn-Hoor.

KEESPORT. Penn. L. J. Rachman K.

L. J. Bachman, clothing and men's ser
plebings, Hermitage.

HNNEAPOLIS J. Resler, men's wear; O emistivanta.

MINNEAPOLIS—Resler Bros.; L. Resr, clothing: Penisylvania.

MOUNT AIRY, N. C.—I. D. Smith Co.
D. Smith, clathing and men's furnish-J. B. Smith clothing and men's furnishings, Herald Squares
PITTSBURGH—Kaufman Dept. Stores
Co. E. M. Mayer, men's clothing, 1201
Broadway, room 1001
PROVIDENCE—Mirs. Outlet Co.; J. Samuels men's clothing, 118 West Thirty second Street, room 1410.
SALIT LAKE CITY—Rosenbaum Bros.; S. Rosenbaum nen's clothing, furnishing goods, hots, Pennsylvania,
SCRANTON—Jim Maher's Clothes Shop; J. F. Maher, clothing, Flanders,
SPRINGFIELD, Mass,—Union Clothing, Co. P. Kramer, clothing, furnishing goods, closks and suits, Commoders,
ST. LOUIS—W. Pols, hach's wear, Pennsylvania.

Broatell.
BUFFALO-Wm. Hengerer Co.; Wm.
Mutter, blankets, comforters, etc.; T West
Thirty-seventh Street.
CHICAGO-L Goldberg, piece goods; On South American Trade

On South American Trade

Alenar

CHICAGO—Carson, Piric & Scott; T. A.

CHICAGO—Carson, Piric & Scott; T. A.

Lamend, demestics; W. P. Cortis, ginehams, R. L. Cannon, linens, 404 Fourth

Notions, Toilet Goods, Drugs

REENVILLE-Theo Levi: Mr. Levi, House Furnishings, Furniture, Floor Coverings, Drapery

General Merchandise

MR. EMPLOYER Standard Employment

200 BROADWAY